



Hello A. O. Smith Representatives

Please find the enclosed updated literature for the new series VF™ and Genesis® Water Heaters. You will find the spec sheets, price slip sheets, product brochures, and design guides for both the VF and the Genesis models.

As of now we are out of parts to build the McBee VF models and have new Lebanon built models currently in stock and will be converting all new VF orders to the new Lebanon built series units. We have updated the web site to show the new VF series and included all the sales literature and piping diagrams. Going forward please quote only the new VF VWH models.

Based on our current parts inventory and current sales estimates we will be building current McBee built Genesis models through at least the first quarter of next year so please continue to use the current literature for the units expected to ship through the first quarter of next year and the enclosed new Genesis literature for units expected to ship after March 2014. Our web site will still show and list the literature for the McBee built Genesis models for now, but there is a coming soon link that will take you to the new series Genesis literature and piping diagrams when needed.

Please take time to read through the new VF and Genesis Design Guides, you will find these easy to read and very helpful in understanding these new products and how they should be installed. These guides will answer many of the questions your customers may ask you about basic installation and the venting options which can help you help your customer and sell more units. You can be the water heater expert, by reading the design guides!

In addition to this information I will be emailing you a link to a video overview of the both the new VF and Genesis series models. The video will last for about 20 minutes. In addition to the product overviews we will show you some basic set up information such as how to set the system temperature, what all is included with the units, how to wire the pumps and other product details .

Please take time to read the product information provided and be sure to watch the video as soon as possible. I will be working with you to make this transition as smooth as possible. Please feel free to call me if you should have any questions or need any further information.

Thanks,

A handwritten signature in black ink that reads "Howard Holliman".

Product Manager
Specialty Commercial Products
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