

PN # AOSCG84014

August 11, 2014

New Ultra Low NOx Design 275K Btu Models

We are pleased to announce the launch of the new Series 200, BTL-275 model. The Series 200 BTL-275 is 100 gallons and replaces previous series 275. This model has been designed for the replacement market in California and has several key features that will make it easy to install and provide years of dependable service.

Key features include:

- Compact footprint with reduced height allows installation in tight spaces
- No damper design
- Top, front and rear water connections
- Traditional center mount flue connection
- Ultra quiet burner and blower operation
- Traditional lower mount gas connection avoids additional install labor

The new 200 series is now available on the 198, 199 and 275 high volume models. The remaining BTL models are planned to transition to the 200 series design in October. The specification sheet and installation manual for these new models are available online at www.hotwater.com. The new literature contains information on all the 200 series models including the models that will be launched later this year.



Please do not hesitate to contact me or your A. O. Smith Sales Representative with any questions or for further details.

Regards,

A handwritten signature in black ink that reads "Matt Schulz".

Matt Schulz
Sr. Product Manager
Commercial Products