

October 22, 2012

## Dear Valued A. O. Smith Customers:

We are excited to present a golden opportunity with our "Premium Gold Element" promotion event running now through December 31, 2012.

We now offer this new Premium Gold Element kit, which will supercharge your water heater's performance with the following benefits:

- Commercial Grade Construction
- Superior performance in all water conditions
- Industry leading scale resistance
- Patented Gold plated design

For a limited time when you place your order for a case of 10 Premium Gold Tune-up kits part# 9008480045, you will receive 2 additional Premium Gold kits FREE of charge. The introductory price will be \$755.00 list (\$906 Value). Gold kits sold separately will be sold at list price of \$75.50. Standard discounts will apply to all orders.

To place your order **TODAY** for the new Premium Gold kit # 9008480045, please order online at <a href="https://www.waterheaterparts.com">www.waterheaterparts.com</a> or fax your order to 1-800-433-2515. When ordering online, please enter a quantity of 10 to receive the promotional cost savings.

If you would like to learn more about the Premium Gold Element Promotion or the kits contents, please contact Chris Haas or me. You can reach Chris Haas at (615) 224-2732.

Thank you for your continued support and dedication to A. O. Smith service parts.

## Michelle Spears

Michelle Spears jmspears@hotwater.com Service Parts Marketing (615) 224-2724 office