

Date: March 16, 2012

Number: AOSBG84006

Tankless Water Heater Product Enhancements

We are excited to announce the following enhancements to our tankless product line.

1. The remote control will be included with the following outdoor tankless models as a standard feature with no added cost:

	ATO-110	ATO-310	ATO-510	ATO-320H	ATO-520H
Remote Control	9007666005	9007666005	9007603005	9007603005	9007603005

2. The following indoor models will have both the power cord and the remote control included as standard features with no added cost:

	ATI-110	ATI-310	ATI-510	ATI-320H	ATI-520H
Remote Control	9007666005	9007666005	9007603005	9007603005	9007603005
Power Cord	9008213005	9008213005	9008213005	9008213005	9008213005

3. Our updated venting lineup includes new parts along with a line of 5" venting.

Complete line of concentric terminations:

Dimensions	Exhaust X Intake		
	4"X3"	4"X4"	5"X5"
5.0" - 10.0"	9008147005	9008149005	9008208005
12.0" - 18.0"	9008148005	9008150005	9008209005

3-in-1 Universal adaptors - (F-F adaptor, condensate drain, & back-flow preventer):

4"	9008146005
5"	9008201005

Please note: A white sticker will be adhered to the box noting the inclusion of the remote control and/or power cord for added convenience.

An updated *Price Book* and *Tankless Product Guide* will all include the enhancements to the innovative line of A. O. Smith tankless gas water heaters. Support materials can be ordered online at www.hotwater.com/onlineit by requesting the part numbers listed below:

- Tankless Price Book - **AOSBG81000** – Revised March 2012 (Available end of March)
- Tankless Product Guide - **AOSBG80000** (Available end of March)

Product is available for immediate release. Should you have any questions regarding this, please contact your Regional Sales Manager or Technical Sales Specialist.

Thanks for your continued support and dedication to the A. O. Smith brand.

Sincerely,

A handwritten signature in black ink that reads 'Jason E. Riopelle'.

Jason Riopelle
Director, Tankless and Renewable Solutions